



More business from wine
modular
 wine serving units



Standard
 features of
 The Modular:

1. Climate control from 6 degrees up to 20 degrees (Fahrenheit 43 to 68)
2. Preservation; by adding either argon or nitrogen gas (no taste, colour or smell)
3. Presentation; by using the By The Glass® Modular, the inserted bottles are always presented in an elegant way
4. Serving; with portion control (3 different doses), you always serve the exact desired pre-set amount of wine
5. Easily expandable by linking multiple units by using only one plug (up to 6 units)
6. Doors can be locked to avoid access
7. Serving buttons can be locked electronically
8. Tubes which guide the wine are easy to change, so optimum hygiene
9. The inner LED lighting is dimmable in two positions
10. Also available with external watercooling (optional)

Technical
 data:

- Dimensions including feet (excluding side panels)
 L x H x D = 250 x 690 x 230 mm
- Dimension (optional) side panels (L x H x D) 18 x 680 x 230 mm
- Steel door with thermopane glass
- Weight 22,1 kg
- Number of bottle positions: 2
- Thermoelectric cooling with ventilation outlet at the front
- Electronic temperature control
- 3 x energy-saving LED lights "warm white"
- Voltage 110 or 230 V auto switching
- One year guarantee on all components.



More business from
modular
 wine serving units



Contact Lancer:
 T 08 8268 1388
 E info@lancerbeverage.com
 W www.lancerbeverage.com



How many fine wines would you like to offer *by the glass*?
Two, four, eight or dozens? The **Modular** makes it all possible!

The system can be positioned stand alone, mounted to the wall or can be completely built in a wall, kitchen or cabinet



2 consecutive units

To limit any possible downturn in growth or even volume shrinkage, not to mention pressure to lower the price, new creative ideas are required. By The Glass International B.V. offers solutions that can help you reach even higher wine sales. In this brochure, you will learn about the new By The Glass® Modular wine serving units.



1 unit stand alone

'Very easy to operate'

- Easily expandable by connecting (endless) units together
- All cords and cables in the rear can be looped to only one output
- Sidepanels adaptable to any type of interior

'Less than 55 cents per bottle position per day'

- The investment can take place in "Modular" parts
- Meets the requirement for choice and quality per glass

- Meets the requirement for 'try before you buy'
- Excellent to help (wine)producers/wholesalers to build their brand(s)
- Suitable for On-Trade, Retail and home use

'Volume and profit guarantee'

- No more spillage from having bottles left open
- The wine (or spirit) is always in optimal conditions and at the right serving temperature